8-DIMENSION MANDATE SCORECARD

Candidate / role: _____ **Interviewer:** _____

Mandate type: Builder / Scaler / Turnaround / Commercial product executive / Not sure

AI role: A feature / A margin lever / The product / Not sure

Rate each dimension from 1 to 5. Write the weight percentage from the tool or guide.

Each candidate block contains empty score cells. The 1 to 5 labels sit above the cells. Enter the selected score and its weight. Take weights from the tool or the guide. With equal weights, total = sum of scores × 2.5.

CANDIDATE A Name: _____
Total: ____ / 100

Dimension	1	2	3	4	5	Score	Wt%
Problem fit							
Commercial ownership							
Technical fluency							
Customer depth							
AI credibility							
Leadership fit							
Operating fit							
Mandate fit							

Notes: _____

Logistics

Location Pass [ ] Fail [ ]

Hybrid Pass [ ] Fail [ ]

Pace Pass [ ] Fail [ ]

CANDIDATE B Name: _____
Total: ____ / 100

Dimension	1	2	3	4	5	Score	Wt%
Problem fit							
Commercial ownership							
Technical fluency							
Customer depth							
AI credibility							
Leadership fit							
Operating fit							
Mandate fit							

Notes: _____

Logistics

Location Pass [ ] Fail [ ]

Hybrid Pass [ ] Fail [ ]

Pace Pass [ ] Fail [ ]

A score of 1 on any dimension is a flag, whatever the total says. Blank logistics box means not checked.

Before the search: 12-month outcome and value creation line [ ] decisions owned [ ] mandate type [ ] team and product today [ ] AI role [ ] failure mode [ ] budget flexibility [ ]

Anchors and probes: aldersearch.com/scorecard

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